

|                                | <b>WHY CANADIAN WESTERN RED CEDAR?</b>              |                                |                            |  |  |                           |                         |
|--------------------------------|---|--------------------------------|----------------------------|--|--|---------------------------|-------------------------|
|                                |   | <b>CEDAR DELITE FURNITURES</b> | <b>HARDWOOD FURNITURES</b> | <b>TREATED WOOD FURNITURES</b>                     | <b>PAINTED WOOD FURNITURES</b>                     | <b>PLASTIC FURNITURES</b> | <b>STEEL FURNITURES</b> |
| <b>Brief Description</b>       | <b>Composition</b>                                  | Western Red Cedar              | Teak, Eucalyptus, Oak      | Hemlock, Pine, & Other Cheap Wood                  | Hemlock, Pine, & Other Cheap Wood                  | Mostly Petroleum          | Mostly Iron             |
|                                | <b>Primary Source or Origin</b>                     | British Columbia Canada        | SE Asia                    | USA, China, SE Asia, South America, Russia, & etc. | USA, China, SE Asia, South America, Russia, & etc. | N/A                       | N/A                     |
|                                | <b>Natural</b>                                      | <b>Yes</b>                     | Yes                        | Treated with Chemicals                             | Painted  | Synthetic Polymers        | Alloyed with Carbon     |
| <b>Physical Properties</b>     | <b>Color</b>  | Reddish Brown                  | Medium Brownish Red        | Pale Orangery Yellow                               | N/A  | N/A                       | N/A                     |
|                                | <b>Density</b>                                      | Soft                           | Hard                       | Medium to Hard                                     | Medium to Hard                                     | Medium to Hard            | Hard                    |
|                                | <b>Texture</b>                                      | Fine                           | Coarse                     | Coarse   | Coarse   | Fine                      | Fine                    |
|                                | <b>Grain</b>  | Straight                       | Roey                       | Irregular - Knotty                                 | Irregular - Knotty                                 | N/A                       | N/A                     |
| <b>Other Properties</b>        | <b>Ease of Working</b>                              | <b>Excellent</b>               | Poor                       | Satisfactory                                       | Satisfactory                                       | Poor                      | Poor                    |
|                                | <b>Dimensional Stability Rating</b>                 | <b>Excellent</b>               | Satisfactory               | Satisfactory                                       | Satisfactory                                       | Satisfactory              | Excellent               |
|                                | <b>Durability</b>                                   | <b>Excellent</b>               | Satisfactory               | Excellent  | Satisfactory                                       | Excellent                 | Satisfactory            |
|                                | <b>Care &amp; Maintenance</b>                       | Yes                            | Yes                        | No   | No   | No                        | No                      |
|                                | <b>Restoration</b>                                  | <b>Yes</b>                     | No                         | No   | No   | No                        | No                      |
| <b>Green Awareness</b>         | <b>Eco Friendly</b>                                 | <b>Yes</b>                     | No                         | No   | No   | No                        | No                      |
|                                | <b>Sustainable / Renewable Resource</b>             | <b>Yes</b>                     | No                         | Yes  | No   | No                        | No                      |
|                                | <b>Biodegradable &amp; Recyclable Certification</b> | <b>Yes</b>                     | Yes                        | No   | No   | No                        | No                      |
|                                | <b>ISO 14001 - International</b>                    | <b>Yes</b>                     | No                         | N/A  | N/A  | N/A                       | N/A                     |
|                                | <b>FSC, SFI, &amp; PEFC</b>                         | <b>Yes</b>                     | No                         | Yes  | Yes  | N/A                       | N/A                     |
| <b>Manufacturing Awareness</b> | <b>Cost</b>   | <b>Minimum</b>                 | Moderate                   | Minimum  | Minimum  | Excessive                 | Excessive               |
|                                | <b>Extraction of Non-Renewable Resources</b>        | <b>No</b>                      | No                         | Yes  | Yes  | Yes                       | Yes                     |
|                                | <b>Carbon Footprint</b>                             | <b>Minimum</b>                 | Minimum                    | Minimum  | Minimum  | Excessive                 | Excessive               |
|                                | <b>Energy Consumption</b>                           | <b>Minimum</b>                 | Moderate                   | Moderate   | Moderate   | Excessive                 | Excessive               |